

Celebrating 90 Years



of Service to the World

# THE PORT REPORT

PORT OF HOUSTON AUTHORITY

FEBRUARY 2005

## KORNEGAY HAILS PHA'S 2004 RECORD PERFORMANCE



The PHA achieved new records in operating revenue, tonnage, and TEU volumes during 2004, Executive Director Tom Kornegay reported during the January PHA commission meeting.

Operating revenue increased 13 percent to \$134 million from \$119 million in 2003. Total tonnage for the year increased nine percent to 26 million tons. PHA's facilities (excluding the Bayport Industrial Complex) handled a combined total of 26 million tons of cargo, reflecting a nine percent increase over the previous year's total. Container TEUs in 2004 totaled 1.4 million and container tonnage totaled 14 million – both reflecting 16 percent increases over the previous year.

Kornegay stated that the results show that the PHA's operations are efficient, facilities are in excellent shape, and employees remain committed to outstanding customer service.

To view the complete presentation, please visit [www.portofhouston.com/publicrelations/newsroom.htm](http://www.portofhouston.com/publicrelations/newsroom.htm)

## SMALL BUSINESS DEVELOPMENT PROGRAM DELIVERS SUCCESS EXCEEDING GOALS, MARKING MILESTONES IN 2004

Designed to help PHA contractors make good faith efforts to include small business participation in eligible contracts, the PHA's Small Business Development Program achieved stellar performance results during 2004. The program's ultimate goal is to award 35 percent of all eligible contracts to small businesses.

### 2004 PERFORMANCE RESULTS

- A total of \$63.9 million (51 percent) was committed to small business prime contractors and sub-contractors. Of that amount, \$5.7 million (5 percent) went to small business prime contractors.
- Small businesses received \$2.3 million (39 percent) of all informal purchases by the PHA. (Note: a formal purchase order is over \$25,000; an informal purchase order is under \$25,000.)
- A total of 852 vendors became registered participants in the SBDP.

## CHINESE-POLISH JOINT VENTURE STARTS SERVICE



Chipolbrok, a Chinese-Polish joint venture company, started a new monthly breakbulk service from East Asia to Houston with the arrival of the vessel *Moniuszko* at PHA's City Dock 47 in January. The service will operate in a round-the-world concept, moving eastbound from Asia with inbound cargo for Houston. From Houston, the service's vessels will proceed to Europe and Asia through the Suez Canal, accepting cargo for the ports of Shanghai, Xingang, Busan and various Japanese ports on inducement.

## JANUARY PORT COMMISSION HIGHLIGHTS

- HFP Acoustical Consulting was awarded a contract for consulting, purchasing, installing and monitoring the sound monitoring system for Bayport.
- PHA was authorized to advertise CSPs for the amenities building, elevated water storage tank and marine terminal gate at Bayport as well as for the relocation and reconstruction of Port Road.
- A \$1.385 million purchase order was issued to CenterPoint Energy for construction of a 138kv transmission line for Bayport.
- Science Applications International Corp. was awarded a \$1.2 million contract for a mobile coordination center.
- Black & Veatch received the commission's top ranking for a potential \$1.5 million contract to install access controls, fencing and lighting on the south side of the Turning Basin.
- Tariffs No. 8 and No. 14 were amended to implement port security fees on all vessels, breakbulk cargo, bulk cargo containers, vehicles and passengers.
- T.W. LaQuay Dredging, Inc. was awarded a \$1.2 million contract for maintenance dredging.
- An inter-local agreement with Harris County and the city of Houston was executed to cover a portion of the cost of the second phase of the freight rail conflict elimination study.



## A FLOOD OF WATER CONSERVATION INFORMATION



Showering saves roughly 10 gallons of water over bathing. The average person uses two gallons of water each time he or she brushes their teeth. And, the kitchen sink runs about 3.5 gallons of water a minute.

Fourth and fifth graders at Port Houston Elementary School learned these water statistics recently during the WaterWise presentation. Established through the Harris-Galveston Coastal Subsidence District, WaterWise educates youngsters about water conservation and energy efficiency. The Port of Houston Authority sponsored the program at Port Houston Elementary as part of its school partnership program.

PHA purchased 52 take-home water conservation kits that contained a low-flow shower head, a low-flow faucet for the kitchen sink, a water heater thermometer and a water usage calculator. The kit also contained a booklet so students could monitor their personal water usage and learn how to moderate consumption.

## PORT OF HOUSTON, GULF WINDS RECEIVE FIRST COFFEE SHIPMENT

Four coffee-filled containers arrived in January from Colombia. The shipments were placed on the New York Board of Trade by Coffee America (USA) Corporation. Using the "eCops" electronic trading system, coffee traders and other members of the exchange may ask to sample the coffee to assess its grade, quality, taste and other characteristics. Coffee America was an early supporter of the PHA's exchange application and sponsored Gulf Winds' application to become an exchange warehouse.

Houston is poised to be a major contender in the coffee trading business. The world's coffee supply is traded in one of three means – through the NYBOT, through the London International Financial Futures and Options Exchange and on the open market.



### QUESTIONS?

Please direct all inquiries and comments to:  
The Port of Houston Authority  
Public Affairs Division  
111 East Loop North • P.O. Box 2562  
Houston, Texas 77252-2562  
Phone 713-670-2827 • Fax 713-670-2425  
E-mail: [ljohnson@poha.com](mailto:ljohnson@poha.com)  
Web site: [www.portofhouston.com](http://www.portofhouston.com)

### PORT OF HOUSTON AUTHORITY COMMISSION

James T. Edmonds, Chairman  
Kase L. Lawal, Vice Chairman  
Steve Phelps  
James W. Fonteno, Jr.  
Jimmy A. Burke  
Cheryl Thompson-Draper  
Janiece Longoria

EXECUTIVE DIRECTOR H. Thomas Kornegay